



Vice President, Real Estate, Commercial Strategy & Innovation

Our client, TransLink, is seeking a strategic, versatile and innovative leader for the position of Vice President, Real Estate, Commercial Strategy & Innovation. This high-profile position will provide executive leadership, a long-term vision and strategic direction for all real estate activities, development opportunities, and sources of commercial revenue for the TransLink enterprise.

In recent years, TransLink has undertaken significant expansion of its public transportation system. The region has also experienced a sizeable increase in developments and a concentration of high-density and mixed-use projects in and around rapid transit stations. TransLink is now a key influencer in the strategic growth of Transit Oriented Development throughout the region.

TransLink is poised to embark on a new real estate development program, which will involve direct development activities as well as partnerships with the private sector. This VP role will shape the program and provide strategic direction of real estate asset opportunities and related projects that deliver significant revenue.

In addition, the VP role will include leadership of TransLink's core real estate program involving acquisitions, expropriations, leases, rights of way and management of the portfolio of operational properties and facilities.

This VP will also bring a creative and collaborative approach to maximizing non-taxation revenues through commercialization and partnership opportunities including retail operations, advertising, and new ventures.

As the ideal candidate, you bring highly effective leadership skills to your team. You will build strong relationships and be able to navigate multi-stakeholder real estate development projects. Your MBA, or equivalent, will complement 15 years related experience, strong business acumen and an entrepreneurial mindset.

TransLink offers a competitive compensation and benefits package including a defined benefit pension plan.

For the fourth straight year, TransLink has been named one of BC Top Employers. Learn more at <https://www.translink.ca>

*With a service area spanning more than 1,800 square kilometres, TransLink delivers a wide range of public transit and transportation services to Metro Vancouver residents and businesses. Services include an extensive bus system throughout the region, SkyTrain rapid transit, SeaBus passenger ferries, West Coast Express commuter rail, and HandyDART for passengers who are unable to use conventional transit. Together these services provide a world-class customer experience, connect regions and enhance livability, and provide a sustainable transportation network for communities and people. TransLink is the recipient of the American Public Transit Association's **2019 Transit System of the Year**.*



To express your interest in this exciting opportunity, please email your resume and cover letter, in confidence, to maxm@wmc.bc.ca



the intersection of can and do

For more information contact:

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